

# 1986 PERFORMANCE & PROFIT REPORT

## Record Production

In 1986, our 25th Anniversary Year, production was at record levels.

ISF Zinc: Previous Highest = 73 721 t  
1986 = 77 058 t

We successfully commissioned the 1985 plant upgrade projects, and the continuous tapper on the blast furnace. Both were major achievements, gained at effort by many people.

## Safety a Record

1986 also saw the best safety performance in recent years.

Lost Time Accidents per million hours -  
Previous lowest = 35  
1986 = 29

A terrific effort, bearing in mind the pressures on production all year.

## Profits were Disappointing

In 1986 we made \$5.3 million profit. Our best recent performance was 1984, when we made \$7.0 million.

Low metal prices not keeping up with inflation were the reason why profits were not a record.

	1984	1986
Zinc Price (\$A, pt)	1134	1185
Zinc Price increase since 1984		+ 4%
Inflation in Australia since 1984		+ 17%

But through our constant drive to improve efficiency, we remain strongly competitive even at these depressed metal prices.

## 1987 - More Record Production, More Low Prices

In 1987 we're confident we'll set more production records. Our target is 79 100 t of ISF zinc.



Metal prices look as though they'll be even worse than 1986. At mid-April, zinc price is down to around \$A1129 per tonne, and inflation continues to increase.

We must keep increasing our productivity if we are to stay competitive in world markets. We've all heard that before? But it's real. Australian costs are rising much faster than in other countries. Metal prices are not keeping pace. Our solutions to these problems remain the same. Our twin aims still are:

- Greater productivity through a committed workforce.
- Improved technology.

We moved forward with both aims in 1986. Thank you for your outstanding efforts in a great Anniversary Year.

We'll continue that progress in 1987.

Peter Leane  
General Manager

